

**PLEASE NOTE: Due to a large volume of pre-loved saddles currently on consignment, we are not taking on any more saddles for consignment or trade-in until further notice.**

Peter Horobin Saddlery has been at the forefront of design and innovation in saddle craftsmanship since our inception in 1985. PHS secondhand saddles are sought after by our loyal customer base or those who want an introduction to Peter Horobin saddles but not ready to invest in a new one. When looked after, a Peter Horobin saddle holds their value in the marketplace and lasts a lifetime.

The opportunity to sell your saddle with Peter Horobin Saddlery includes the following benefits:

- Access to our nationwide, established clientele
- A listing on our website
- Your saddle will be presented by our knowledgeable 'horse people' staff
- Saddle detailing, to have your saddle looking brand new again
- In person saddle fitting services. Peter will carry your saddle in our mobile truck, presenting your saddle to interested clients.
- Your saddle will be protected by insurance and credit card authorizations at all times, whether it is at the workshop or on trial.
- If the saddle is not sold within the period of 90 days the saddle will be returned to you, serviced with a clean, and also obtaining a 'pre approved' certificate to be used in assisting your future sale.

If you would like a trade-in price on a new Peter Horobin saddle please tick the appropriate box and we will be in contact.

On approval, Peter Horobin Saddlery will send you a replied postage sticker which includes the parcel to be registered and insured at the cost of \$45.00 which needs to be paid over the phone by credit card. This will provide you the convenience of postage.

Our consignment fee is 20% of sale plus GST.

### **Great! I want to consign my saddle. What should I do next?**

- 1 Fill out the consignment application form on the next page. For the best chance in selling your saddle please fill the form to the best of your ability.
2. Wait for authorisation. Our lovely staff will review your application and let you know if we have a market for your saddle. You may also call to receive authorisation. Any saddle coming in without an authorisation may be returned at the owner's expense.
3. Once your saddle has been approved, please send it to:

**Peter Horobin Saddlery**  
**18 Milgate Drive**  
**Mornington**  
**Victoria 3931**

## PHS Saddle Trade-In/Consignment Application Form

Trade In       Consignment

First Name:  Last Name:

Address:  Suburb/Town:

State:  Postcode:  Phone:

Email Address:

Saddle Description:

Seat Size:  Saddle Colour:  Saddle Type:

Stitching Colour:  Piping/Welting Colour:

What sort of knee rolls does your saddle have?     Monoflap       Velcro Knee Blocks

Are there any marks or wear and tear to be notified about?

How much would you like to sell your saddle for?

Please select how you would like us to negotiate your saddle:

Offers within 10% of my asking price     Offers within 5% of my asking price     I am firm on my price

Please provide a return address below:

You will be notified before we send your saddle back, if we do not sell it within the 90 day period.

### Bank Details

Please provide your bank details below for payment less 20% commission, 10% GST and any other expenses that may incur such as approved repairs.

Bank Name:  Branch:

BSB:  Account:

Please note your payment will be deposited in the above bank account within 7 days after the customer has purchased your saddle and paid in full.

I confirm that all of the above information is correct and have read and agree to the terms and conditions of this consignment and/or trade-in.

Date:

Signed:

#### OFFICE USE ONLY

- Photograph Taken
- Website Upload
- Tagged
- Spreadsheet

## **Terms & Conditions**

### **Duration**

We provide allow 90 days to sell your saddle. If your saddle is not sold within this time period, we will give you a call to asses the situation and return the saddle to you at your cost. You will receive a solid, good quality box with your saddle inside for the assistance in your resale to a customer. Alternatively if we feel your saddle still has potential then we can discuss the price point and lower it for the opportunity to sell for another 30 days.

### **Pricing**

You may have an idea of how much you want for your saddle, and we would like to know. Some people prefer to take less and have a saddle sell quickly, while others prefer a possible longer wait to try and get as much as possible. We always price according to the market value but of course we want you to be happy with the pricing as well. If there is a specific amount of money you want to receive for the saddle, please list it in the form. If you leave this blank, we will assume you would like some advice, and will call you to discuss.

### **Safety Checks**

Please note that Peter Horobin Saddlery does check every saddle that is shipped into our store for broken/twisted trees, thinning or cracked billets, loose stitching and other possible defects that would make the saddle unsafe. In the event that your saddle has a problem that can be fixed, we will call you to see if you would like to have it repaired and quote you on the costs involved for these repairs. If the saddle is unsafe and can not be repaired it will be returned to you at your expense. You are always welcome to call or email to receive a repair quote prior to sending your saddle in to us.

### **Trade-Ins**

We will do our very best to give you the highest possible price for your trade in on a new Peter Horobin saddle. Please tick the box if you wish to trade in and one of our knowledgeable staff members will be in contact.

### **Conditions of Trade**

Peter Horobin Saddlery will be responsible for our saddle as soon as it arrives at the workshop. We will keep it clean, nourished and conditioned. We will look after it as if it is our own. We do ask for you to submit photographs of the saddle before it arrives and provide us with any imperfections so we are aware of these when they arrive.

For inquiries or further questions regarding consignment send us an email:  
saddlery@horobin.com.au